

# Standby Services



# WHO ARE WE

ONE SINGLE CONTACT FOR ALL TYPE OF AMBULANCE SERVICES ACROSS INDIA ON A TECH DRIVEN PLATFORM



# ABOUT US

- DIAL4242 is the biggest app based ambulance aggregator in India
- 10,000+ ambulances network made accessible with support of technology
- Only ambulance service to be recommended by Mumbai police
- 3 million+ corporate members from the biggest institutions in India
- First and the only operator to be signed by an insurance company for all their policy holders

### CORE TEAM



**NILESH MAHAMBRE** 

25+ years in IT services industry, conceptualized and brought the idea to fruition. ExTCS



**JEETU LALWANI** 

16+ years of experience in digital media and marketing, serial entrepreneur, originator of idea



PANKAJ PAI KAKODE

CA + IIMA Alumni, 20+ years of exp in financial domain



**ATIN VERMA** 

Head - Operations 20+ Years of Ops Exp in Operations & Product Marketing



**SUSHMITA MONDAL** 

Head - Standby
Business
12+ Years of
experience in
business devp &
Operations in
Healthcare

### Why Standby Ambulance?

As the name suggests, Standby Ambulance is an ambulance which is stationed in a certain location based on customer requirements

This is typically a fully equipped (ACLS)
Ambulance which can provide immediate
medical attention and / or transport the patient
to the nearest hospital

Regulatory Requirements

- For Factories
- Manufacturing facilities

**Sporting Events** 

Where chances of injuries is high

Old Age Homes

Urgent medical attention or transportation to hospitals

Corporate Office Blocks

- Regulatory requirements in case of some MNCs
- For additional precautions for employees

Large Gated Communities/ Housing Societies

- Large Population, out of city limits
- No hospitals or medical facilities nearby

Large / out of city College Campuses

Where ambulance may take more time to reach

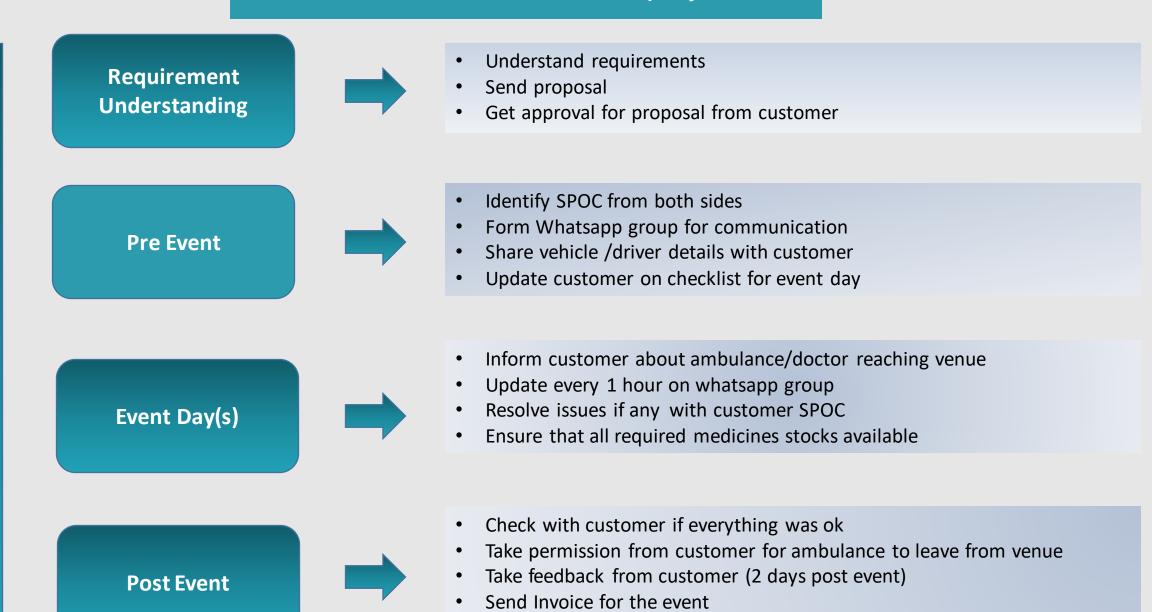
### Standby Ambulance Durations

Short Tem – this can be ½ day to 5 days deployment

Medium Term – this can be from 1 week to 2 months

Long Term – this can be from 2 months to 1 year

### Process for Short Term deployment



### Process for Long Term deployment

Requirement **Understanding** 



- **Understand requirements**
- Send proposal after evaluating with multiple partners for the best pricing
- Get approval for proposal from customer





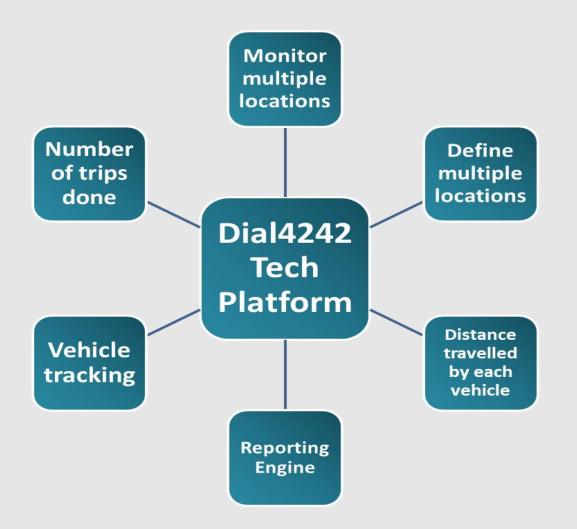
- Identify SPOC from both sides
- Sign MOU and agreement as per the contract terms.
- Form a watsapp group with all people involved in the project.
- Share vehicle /driver details with customer along with pictures and videos.
- After a go ahead on Ambulance / staff and medical team documentation is verified and shared.
- Staff is trained as per project specific shared by client.

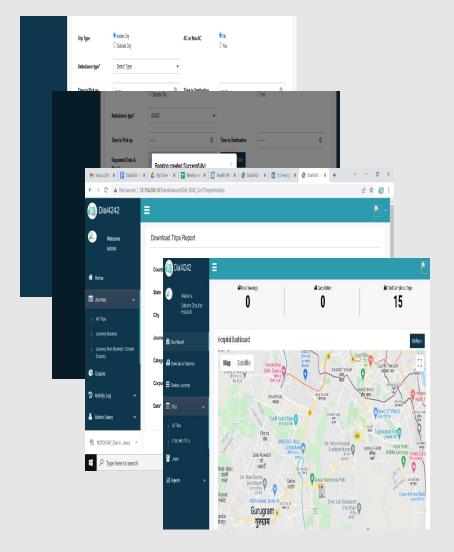




- Weekly / fortnightly staffs rosters is shared with client
- Staff attendance monitored and updated in watsapp groups along with date, time and location stamp.
- Daily inspection as per checklist done to ensure ambulance and equipments are fit.
- A dedicated mobile phone available in each ambulance for emergencies.
- We follow escalation matrix to ensure prompt resolution.
- Monthly MIS shared with accurate information.

## Technology Platform





## Some of Our Esteemed Customers



































# Case Study 1

**Customer:** 

Healthcare company doing medical (dermatology) trainings

**Contract Period:** 

3 year contract

**Project Locations:** 

Delhi/NCR, Mumbai, Nagpur, Bangalore, Hyderabad, Pune, , Chennai, Guwahati, Chandigarh, Surat, Kolkata, Kochi, Indore, Bhopal, Amritsar, Coimbatore, Calicut

**Services Provided:** 

Ambulances, doctors, nurses, first aid medicines

Duration of Services:

½ day to 1 week deployments

#### Appreciation 1:

We have asked
For ambulances at the very last
Minute and Dial4242 has been
able to provide the last minute
requests

#### Appreciation 2:

Dial4242 does not complain About anything...whatever we Asked for... it is provided, even For last minute changes

# Case Study 2

Customer:

Wellness company providing services to corporate customer

**Contract Period:** 

1 year contract

**Project Locations:** 

Kosmo One, Chennai, Cessna Park, Bengaluru Exora Bus Park, Bengaluru, One BKC, Mumbai One International, Prabhadevi, Mumbai, One World, Lower Parel, Mumbai

Services Provided:

6 ACLS Ambulances, 3 doctors, 12 nurses

**Duration of Services:** 

1 year deployment at each location

#### Appreciation 1:

After initial hiccup, processes
Are working fine
Management involvement at
Every stage, quick resolution
To issues

#### Appreciation 2:

Dial4242 technology
Implementation has helped
Track ambulances in real time
Thus helping manage
Ambulances in a better
manner

### **Customer Testimonials**









Dial 4242 helped patient A they have the required help twitter.com/sbadal3/status...



### **AWARDS & ACCOLADES**



WON STARTUP OF THE YEAR TITLE AT SEASON 9 OF ET LEADERS OF A TOMORROW WARD & CONCLAVE



WINNER OF 2018

AIM2FLOURISH PRIZE-A

UNITED NATION INITIATIVE



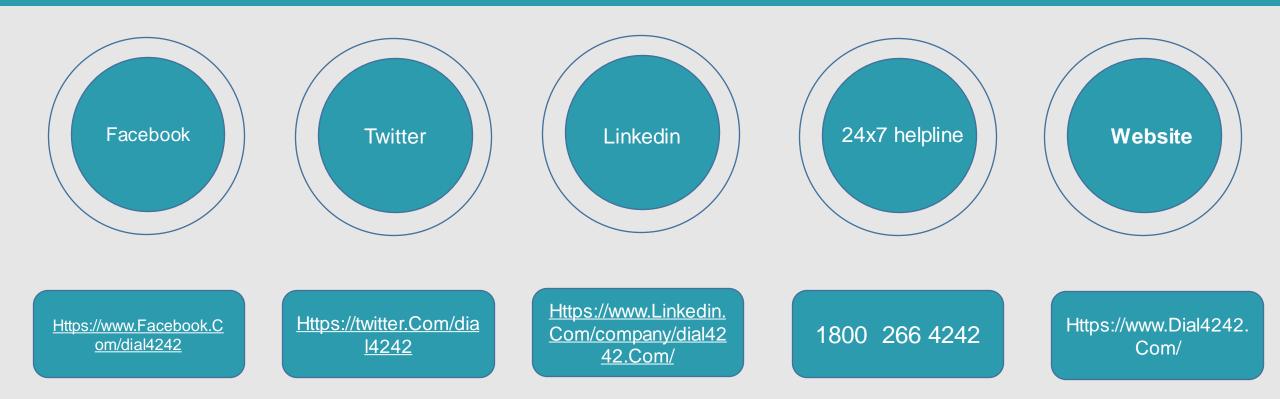
AFTER 3 MONTHS OF RIGOROUS PRE-INCUBATION SHORTLISTED FOR FINAL INCLUBATION AT NSRCEL



WON THE 4TH EDITION OF MAHARASHTRA STARTUP WEEK AMONG 1846 APPLICATIONS, WITH A GRANT OF `15 LAKHS.



# THANKYOU



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